

**The big picture:**

Open-Mesh makes networking smarter and simpler. We help create low-cost, cloudmanaged networks that automatically spread Internet connections throughout hotels, apartments, offices, schools, cafes, villages—and just about anywhere else. We have more than 300,000 cloud-managed mesh networks that serve millions of users every day.

Our small team is based in Portland, Oregon. We're always looking to team up with other talented, hard working, and detail-oriented people. We believe in implementing great ideas, working smart and being ourselves on and off the job.

We're looking for a high-energy, detail-oriented Lead Generation Specialist who can help us serve customers better.

Your responsibilities:

As a Lead Generation Specialist , you'll usually be our customer's first point of contact. Here's what you can expect:

- Be the first point of contact for inbound sales leads via phone, email and partner applications
- Respond to requests for pricing, product details or partnership opportunities
- Work with our warehouse team to identify and resolve any order-related issues
- Process orders for demo units and returns
- Learn to use Salesforce.com, and record all activities
- Set appointments for the inside sales team

About you:

- College education in business (or a related field)
- Friendly disposition and a strong phone presence
- Experience working with Salesforce.com or similar CRM
- Excellent verbal and written communications skills
- Ability to multi-task, prioritize, and manage time effectively
- You live in the Portland
- Bonus: You have experience with WiFi and/or networking products

Why you should work with us:

- Play a big role on a small, talented team that's profitable and growing fast
- A competitive salary plus quarterly bonus; fully paid premium health care and vision insurance for you and your family; eligibility for stock option, 401(k), FSA plans and more
- Flexible vacation policy and paid holidays
- A great office in downtown Portland (US Bancorp Tower) with tons of natural light
- A flexible and casual work environment
- Tri-Met Card paid for by the company
- The Opportunity to grow with the company!

Apply online at www.open-mesh.com/jobs.